

Willowsford Conservancy - December 2024 Financial Statement

Date Range 12/01/2024 - 12/31/2024

	December 2024 Budget	December 2024 Actual	December 2024 Variance
Revenue			
4000 Revenue	\$ -	\$ -	\$ -
Total 4010 Grants/Contributions/Easement Revenue	\$ 554,166.63	\$ 4,166.67	\$ (549,999.96)
Total 4020 Conservancy Assessments & Fees	\$ 127,877.25	\$ 135,677.50	\$ 7,800.25
Total 4030 Farm Revenue	\$ 14,016.67	\$ 14,059.11	\$ 42.44
Total 4500 Program & Events Revenue	\$ 333.33	\$ 330.00	\$ (3.33)
Total 4600 Land Revenues	\$ 1,000.00	\$ -	\$ (1,000.00)
Total 4700 Lease Revenue	\$ 1,500.00	\$ 1,500.00	\$ -
4760 Other - Equipment Sales	\$ -	\$ -	\$ -
4800 Merchandise Sales	\$ -	\$ 14.85	\$ 14.85
4900 Fundraiser Income	\$ -	\$ -	\$ -
Total 4000 Revenue	\$ 698,893.88	\$ 155,748.13	\$ (543,145.75)
Total Revenue	\$ 698,893.88	\$ 155,748.13	\$ (543,145.75)
Cost of Goods Sold			
5000 Cost of Goods Sold	\$ -	\$ -	\$ -
Total 5100 COGS- Farm	\$ 200.00	\$ 3,202.00	\$ 3,002.00
Total 5200 Farm Production & General Exp.	\$ 1,100.00	\$ 1,609.22	\$ 509.22
Total 5310 COGS - Layer Costs	\$ 2,270.00	\$ 1,701.36	\$ (568.64)
Total 5400 COGS - Land Stewardship	\$ -	\$ -	\$ -
Total 5420 COG Native Plants	\$ -	\$ -	\$ -
5500 Merchandise Purchases	\$ -	\$ -	\$ -
5600 Fundraising Expenses	\$ -	\$ -	\$ -
Total 5900 Seasonal Wages	\$ 550.00	\$ 779.47	\$ 229.47
Total 5000 Cost of Goods Sold	\$ 4,120.00	\$ 7,292.05	\$ 3,172.05
Total Cost of Goods Sold	\$ 4,120.00	\$ 7,292.05	\$ 3,172.05
Gross Profit	\$ 694,773.88	\$ 148,456.08	\$ (546,317.80)
Expenditures			
Total 6100 Maintenance	\$ 19,726.67	\$ 15,386.84	\$ (4,339.83)
Total 6200 Land Stewardship	\$ 5,199.50	\$ 1,068.31	\$ (4,131.19)
Total 6300 Programs, Classes, Events	\$ 208.33	\$ 266.35	\$ 58.02
6400 Events	\$ -	\$ -	\$ -
Total 7000 Payroll and Benefits	\$ 159,810.00	\$ 168,623.44	\$ 8,813.44
Total 7100 Employee Housing	\$ 566.67	\$ 4,852.18	\$ 4,285.51
Total 7200 General & Administrative	\$ 4,273.65	\$ 6,273.67	\$ 2,000.02
Total 7300 Professional Fees	\$ 7,055.34	\$ 11,085.00	\$ 4,029.66
Total 7400 Travel & Staffing	\$ 837.33	\$ 2,649.86	\$ 1,812.53
Total 7500 Other Expenses	\$ 691.66	\$ 50.00	\$ (641.66)
Total 7600 Marketing & Advertising	\$ 2,520.83	\$ 249.78	\$ (2,271.05)
Total 8000 Taxes	\$ 4,000.00	\$ 4,000.00	\$ -
Total 8100 Insurance	\$ 3,750.00	\$ 4,764.22	\$ 1,014.22
Total Expenditures	\$ 208,639.98	\$ 219,269.65	\$ 10,629.67
Net Operating Revenue	\$ 486,133.90	\$ (70,813.57)	\$ (556,947.47)
Total Other Revenue	\$ -	\$ (29,331.88)	\$ (29,331.88)
Total 8200 Depreciation	\$ 24,750.00	\$ 18,760.65	\$ (5,989.35)
Total 8410 Capital Expenditures	\$ 55,667.00	\$ 22,917.05	\$ (32,749.95)
Prior Year Adjustment	\$ -	\$ 4,166.67	\$ 4,166.67
Total Other Expenditures	\$ 80,417.00	\$ 45,844.37	\$ (34,572.63)
Net Other Revenue	\$ (80,417.00)	\$ (75,176.25)	\$ 5,240.75
Net Revenue	\$ 405,716.90	\$ (145,989.82)	\$ (551,706.72)