

WILLOWSFORD CONSERVANCY, INC.		
FY 2018 Budget		
1/19/18 2:00 PM		
	FY 2018	
CONSERVANCY		
REVENUE		
Assessments & Transfer Fees	\$	557,000
Grants & Contributions	\$	10,000
Other Sources of Revenue	\$	36,770
TOTAL REVENUE - CONSERVANCY	\$	603,770
OPERATING EXPENSES - CONSERVANCY	\$	(643,029)
NET OPERATING CASH FLOW - CONSERVANCY	\$	(39,259)
CAPITAL EXPENDITURES - CONSERVANCY	\$	(144,900)
NET CASH FLOW - CONSERVANCY	\$	(184,159)
FARM		
REVENUE		
CSA Membership Revenue	\$	273,631
Livestock Production	\$	49,872
Fruit & Vegetable Production	\$	64,316
Other Sources of Revenue	\$	38,334
Wholesale - Production	\$	42,000
Retail	\$	95,774
TOTAL REVENUE - FARM	\$	563,927
PRODUCTION EXPENSES		
Production	\$	(176,208)
Retail	\$	(84,043)
Labor - Retail	\$	(93,496)
Labor - Production	\$	(117,078)
TOTAL PRODUCTION EXPENSES - FARM	\$	(470,825)
GROSS MARGIN - FARM	\$	93,102
OPERATING EXPENSES - FARM	\$	(261,500)
NET OPERATING CASH FLOW-FARM	\$	(168,398)
CAPITAL EXPENDITURES - FARM	\$	(783,502)
NET CASH FLOW - FARM	\$	(951,900)
TOTAL NET CASH FLOW	\$	(1,136,059)
DEVELOPER SUBSIDY	\$	1,136,059